



Supplier Diversity Partnership of the Year 2022

This document lists questions and word counts to assist you in preparing your submission prior to completing it online. You will also need to upload company logos and photos. You may start the online nomination at any time and will be able to update/amend it prior to the closing date.

Note: nominations must be completed and submitted via the online Awards platform – submissions will not be accepted via any other method. To nominate for any of our Supplier Diversity Awards please go to <https://awards.supplynation.org.au/>

This award recognises two organisations (Supply Nation Indigenous businesses and / or members) that have worked in partnership to contribute to the growth of the sector and /or specific Indigenous businesses. Such partnerships can include mentoring, programs, consortia bids, and / or strategic alliances.

The winning partnership will have:

- Developed a successful venture with demonstrated growth either for the partnership and / or both parties and / or the Indigenous business sector
- Demonstrated shared goals, risk and vision between the parties
- Provided an example to others in developing strong partnerships
- Demonstrated commitment to building a prosperous, vibrant and sustainable Indigenous business sector

Context Questions

Note: context questions are not judged but provide the judging panel with context about you/your organisation.

1. Which organisations are being nominated for this award
2. Describe organisation one (e.g. What do you do? What products /services do you provide? How long have you been in operation? Who founded the business? How many employees/office/sites do you have?
3. Describe organisation two.
4. 2021 has been a tumultuous year with COVID-19 impacting businesses around the globe. Please outline how your business has been impacted by the pandemic – either positively or negatively. This may include aspects such as revenue/cashflow/spend or engagement with Indigenous businesses/special projects or new initiatives. **300 words max.**
5. Provide a history of this partnership. Include: what was the impetus to form the partnership? What were you trying to achieve? What were the major milestones of the partnership? **250 words max.**

Criteria Questions

1. Describe the successes you have achieved through the partnership. **500 words max.**
2. What plans do you have for continued growth in the future? **650 words max.**
3. What challenges did you have to overcome to achieve success? **400 words max.**
4. Describe the goals and vision of the partnership. **350 words max.**
5. How do you share risk between the parties? Include reference to specific risks and mitigation strategies involving both parties. **300 words max.**
6. Explain how this is a true 'partnership' rather than purely a commercial relationship. **300 words max.**
7. What are the three most important aspects that make your partnership strong, successful and sustainable? **350 words max.**
8. Explain how this partnership has contributed to the growth of the Indigenous business/es involved and/or the wider Indigenous business sector. **350 words max.**